

PROFESSIONALLY MANAGED PRICING PROGRAMS FOR ELEVATORS

Structured Commodity Solutions offers two suites of managed bushel programs designed to help your clients simplify and diversify their marketing risk management strategy and to help you originate grain. The programs are managed by SCS but designed to be offered by you to your customer base at your discretion.

The **Disciplined Marketer™ Suite** leverages rigorously back-tested systematic trading methodologies to make hedging decisions. The **Professional Marketer™ Suite** allows for more discretion in hedging decisions to try to capture market volatility. Both programs are managed by knowledgeable traders and risk managers, with decades of experience in the grain and derivatives markets.

Elevators are invited to white label these programs. We offer turnkey programs with materials that are easy to update with your brand images, colors, fonts, and any program details you wish to add.



Managed Pricing Programs	Timing	Cost	Program Flexibility	Bias
Disciplined Marketer™ Benchmark	Standard	Low	Low	Neutral
Disciplined Marketer™ Benchmark Extended	Extended	Low	Low	Neutral
Disciplined Marketer™ Criterion	Standard	Med	Med	Neutral
Disciplined Marketer™ Criterion Extended	Extended	Med	Med	Neutral
Disciplined Marketer™ Ultra	Standard	Med	Med	Bullish
Disciplined Marketer™ Ultra Extended	Extended	Med	Med	Bullish
Professional Marketer™ Managed	Standard	Med	High	Neutral
Professional Marketer™ Managed Extended	Extended	Med	High	Neutral



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Disciplined Marketer™ Benchmark	Standard	Low	Low	Neutral
Disciplined Marketer™ Benchmark Extended	Extended	Low	Low	Neutral
Disciplined Marketer™ Criterion	Standard	Med	Med	Neutral
Disciplined Marketer™ Criterion Extended	Extended	Med	Med	Neutral
Disciplined Marketer™ Ultra	Standard	Med	Med	Bullish
Disciplined Marketer™ Ultra Extended	Extended	Med	Med	Bullish
Professional Marketer™ Managed	Standard	Med	High	Neutral
Professional Marketer™ Managed Extended	Extended	Med	High	Neutral

MANAGING PROFITABILITY FOR OUR ELEVATOR PARTNERS

Profitability is easy to manage as elevators set their own price structure. SCS has set fees per bushel for each program and elevators decide their own mark-up.

Payments to SCS are due at the end of the program, mirroring the cash flows of our partners.

SCS PROGRAM FEES

Program	Corn	Beans	Program	Corn	Beans
Disciplined Marketer™ Benchmark	3c	4c	Disciplined Marketer™ Ultra	4c	6c
Disciplined Marketer™ Benchmark Extended	4c	5c	Disciplined Marketer™ Ultra Extended	5c	7c
Disciplined Marketer™ Criterion	4c	6c	Professional Marketer™ Managed	5c	8c
Disciplined Marketer™ Criterion Extended	5c	7c	Professional Marketer™ Managed Extended	6c	9c

YOUR PROFESSIONALLY MANAGED PROGRAM OPTIONS

DISCIPLINED MARKETER™ SUITE

The Disciplined Marketer™ suite provides an easy solution for your customers who need to diversify their marketing plan and want to leverage back-tested systematic trading methodologies to make hedging decisions. The SCS Disciplined Marketer™ team has developed strategies for each of our managed programs that utilize the full spectrum of futures and options to optimize hedging results under different expected market conditions.

Disciplined Marketer™ Benchmark & Benchmark Extended

The Benchmark targets the average weekly closing futures price of the relevant commodity benchmark futures contract during the pricing window. It provides a lower cost, no nonsense approach to marketing corn and beans. The Extended version covers a longer time period.

DATES ACTIVE: Benchmark - 10 months [January 1 - October 31] | Benchmark Extended - 14 months [September 1 - October 31]

Disciplined Marketer™ Criterion & Criterion Extended

The Criterion uses signals back tested over 25+ years of futures and options data to systematically take advantage of volatility in the market when markets are sideways or grinding slowly up or down. While Criterion will average into a hedge over time like the Benchmark program, it will tend to hedge (sell) more as markets go up and hedge less as markets come back down. The Extended version covers a longer time period.

DATES ACTIVE: Criterion - 10 months [January 1 - October 31] | Criterion Extended - 14 months [September 1 - October 31]

Disciplined Marketer™ Ultra & Ultra Extended

The Ultra program uses signals back tested over 25+ years of futures and options data to systematically take advantage of volatility in bull markets. Ultra will also average into a hedge over time, but will be less hedged than Criterion and Benchmark in most cases to allow capture of more upside movement in years where prices explode higher. The Extended version covers a longer time period.

DATES ACTIVE: Ultra - 10 months [January 1 - October 31] | Ultra Extended - 14 months [September 1 - October 31]

PROFESSIONAL MARKETER™ SUITE

The Professional Marketer™ suite provides an easy solution for your customers who need to diversify their marketing plan and want to leverage a skilled team of professional traders and risk managers to make their hedging decisions. The Professional Marketer™ team relies on years of commodity and derivatives trading experience to assimilate information on market conditions across the globe to patiently and unemotionally execute futures and options strategies that optimize risk and reward.

Professional Marketer™ Managed & Managed Extended

The PMM is actively managed by a team of commodity risk management specialists at SCS. The SCS team looks at a variety of fundamental and quantitative supply and demand factors to manage hedging decisions. The Extended version covers a longer time period.

DATES ACTIVE: Managed - 10 months [January 1 - October 31] | Managed Extended - 14 months [September 1 - October 31]

CONTACT SCS TODAY FOR MORE INFO: 773.295.7669 | structureddesk@structuredcommoditysolutions.com

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ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM IN SPITE OF TRADING LOSSES ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS IN GENERAL OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.*